



MAHONING VALLEY CHAPTER

of the OHIO CREDIT UNION LEAGUE

December Event

WHEN:	Tuesday, December 6, 2011	<p>This event and lunch is made possible by:</p> <p>USA MERIDIAN international inc.</p> <p>Tim Koskovics, President/CEO www.usameridian.com (800) 334-0866</p>
WHERE:	Holiday Inn Express 5555 Cerni Place (near I-80) Austintown, OH 44515 (330) 505-1055	
TIME:	11:45 a.m. – 1:15 p.m. Lunch will be provided	
COST:	Free	

TOPIC: Advanced Techniques for the Professional Collector

Ron will be training on effective communications with members as it applies to collections and the applicable laws. He will explain the difference between negotiation and persuasion, as well as when and how to use each.

Speaker: Ron Brown



Ron L. Brown is the President and General Manager of *CSI Group* in Oklahoma City, Oklahoma, one of the oldest and largest asset investigation and recovery agencies in the Central Plains area. Ron, a state-licensed Private Investigator and member of the National Association of Fraud Investigators, has more than 35 years experience in the field of locating and recovering lost and missing people and assets, and has assisted many law enforcement agencies, including the U.S. Marshall's Service, U.S. Customs, Federal Bureau of Investigation, and the Texas Rangers.

Ron is recognized as one of the key instructors of the Fair Debt Collection Practices Act, Graham-Leach-Bliley Act, and Fair Credit Reporting Act, and has written many published articles on these ever-changing federal laws. He has also written opinions and given testimony regarding areas of "Breach of Peace", related to the recovery industry.

Currently active in all divisions of CSI Group, he continues to personally-handle investigations ranging from international and national recovery assignments to internal fraud and embezzlement, and is well known in debt collection, law enforcement, and asset recovery circles.

Ron may be contacted at rbrown2150@aol.com and you are invited to visit him at the "MANHUNT" website, www.manhunt-seminars.com; the National Association of Fraud Investigators website, www.nafraud.com; or "CSI" website, www.csi-arm.co.

Chapter President: Mike Kurish
mkurish@asecu.com
(330) 792-4000

Program Chair: Mike Donadio
mdonadio@sscu.net
(330) 372-8121

Reservation Form

Reservations Deadline: Dec. 1 *(There is no charge for attendance or lunch)*

Credit Union: _____ **Attendees:** _____

Mike Donadio | Seven Seventeen CU | 3181 Larchmont Ave. NE | Warren, Ohio 44483
Phone: (330) 372-8121 | Fax: (330) 372-8384 | E-mail: mdonadio@sscu.net

